

**FEATURE**
**CAL BANK LIMITED (CAL)**

CAL Bank Limited commenced operations in July 1990 as Continental Acceptances Limited with its initial focus on the manufacturing and export sectors of the economy. In 2004, the Bank received a Universal Banking License and thereafter listed on the Ghana Stock Exchange in November, 2004. CAL Bank Limited has three subsidiaries namely CAL Brokers Limited, CAL Asset Management Company Limited and CAL Bank Nominees Limited.

CAL provides a wide range of banking and financial solutions to large corporations, small and medium-sized enterprises, public sector institutions and retail customers across the country. Its products and services include Personal and Business Banking, Wealth Management, Bank Assurance, Electronic Banking, Corporate Finance and Mortgage Finance. These are tailored towards making banking more accessible and convenient to existing and potential customers. Among CAL's well-known products are CAL Current Account, CAL Flexisave, CAL Invest, CAL Alert, Money Gram, Vigo and Western Union. Through its subsidiaries, CAL also offers brokerage services, asset management services and custodial services.

In terms of financial performance, CAL Bank Limited has consistently improved over the last five years. From Total Revenue of GH¢56.21 million in 2008, the Group's top line indicator grew by an annual average of about 61.30% to end the 2012 operational year at GH¢194.14 million. The bottom line indicator of the Group also followed a similar trend, moving up from GH¢9.07 million in 2008 to GH¢51.65 million in 2012. This also signifies an average annual growth of 117.4% over the same period, boosted by a 205.54% increase in 2012 over the 2011 results.

CAL Bank's 2013 financials also showed a marked improvement over those of the same period in 2012, as the Group's main indicators recorded appreciation. Total Revenue earned as at the end of the period was GH¢342.20 million, representing a 76.27% growth from GH¢194.14 million in 2012. Net Interest Income went up by 69.97%, Net Fees and Commission by 15.26%, Net Trading Income by 124.62% and Other Income by 65.59%. Total Operating Expenses for the period came to GH¢74.36 million representing a 52.17% increase over that of 2012. After the deduction of Income Tax Expense, the Group's Net Profit stood at GH¢92.46 million, showing a 79.01% increase from GH¢51.65 million in 2012. Subsequently, the Earning per Share (EPS) position of the Group as at the end of December 2013 was GH¢0.1686 compared to GH¢0.0942 as at the end of December 2012.

On the Ghana Stock Exchange, CAL Bank's equity began with an initial price of GH¢0.20 in November 2004. By 2008 year-end, the equity's price had appreciated to GH¢0.60, signifying a growth of 200%. This was followed by a dive to close 2009 at GH¢0.20, after which CAL regained its balance in 2010 to trade at GH¢0.31 at the end of the year, signifying a capital gain of 55%. It once again declined in 2011 before appreciating gradually to hit its all-time high of GH¢1.17 in August 2013. Since then the price of CAL has recorded mixed trends in movement. Currently, the equity is trading at GH¢1.04 as at Friday, February 14, 2014 with a Price Earning (P/E) ratio of six (6) multiples as at the same date.

**Income Statement**

*(All figures are stated in thousands of Dalasi)*

	2010	2011	2012	2013*
Net Interest Income	37,075	41,394	84,576	143,751
Net Profit	9,466	16,905	51,651	92,463

**Balance Sheet Summary**

*(All figures are stated in thousands of Dalasi)*

	2010	2011	2012	2013*
Total Assets	509,992	809,364	1,162,855	1,561,765
Total Liabilities	431,214	791,010	955,431	1,277,128
Total Equity	78,778	88,354	207,424	284,637

*\*Un-audited financial statements*

**Ratios/Statistics**

	2010	2011	2012	2013
Profit Margin (%)	10.86	15.96	26.45	27.02
Return on Assets (%)	1.86	2.09	4.44	5.92
Return on Equity (%)	12.02	19.13	24.90	32.48
Group Earnings Per Share (GH¢)	0.0385	0.0681	0.0942	0.1686
Dividend Per Share (GH¢)	0.013	0.0260	0.0350	
Net Assets Per Share (GH¢)	0.3201	0.3559	0.3783	0.5192
Share price				
High (GH¢)	0.32	0.39	0.39	1.17
Low (GH¢)	0.17	0.22	0.23	0.36
Close (GH¢)	0.31	0.28	0.38	0.97

**Investor Ratios**

	2012	2013
Price to Book Value	1.00	1.87
Price Revenue Ratio	1.07	1.55
Price Earnings Ratio	4.03	5.75
Dividend Yield (%)	2.63	
Year-to-date Return (%)*	35.71	155.26


**Price Information**

Year	Week	Current	Weekly	Weekly	Year To
Opening	Opening	Price	Change	Change	Date
Price	Price		(GHS)	(%)	(%)
(GH¢)	(GH¢)	(GH)			
01.01.14	10.02.14	14.02.14			
0.2668	0.2961	0.2970	0.0009 ▲	0.30 ▲	11.32 ▲

## GHANA STOCK EXCHANGE NEWS

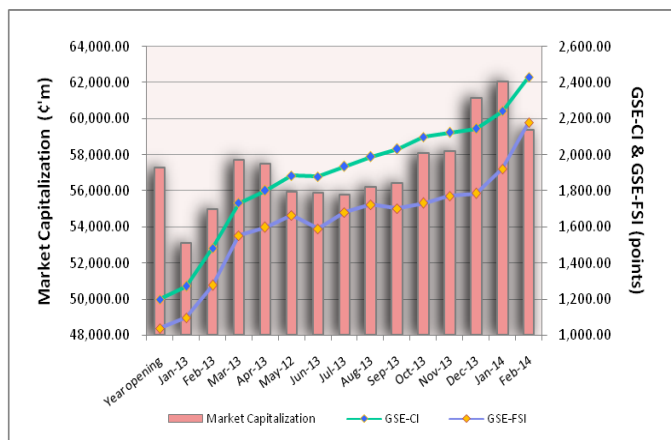
At the end of market activity for the week under review, total trade volume stood at 3,597,617 shares with a total value of GH¢7,566,622.24. This, compared to the previous week's figures represents declines of 30.55% and 6.16% in total volume and value of trade respectively. Ecobank Transnational Incorporated recorded trade of 1,471,981 shares to lead market trade while Aluworks Limited saw the least trade of 135 shares.

There was an improvement in the general performance of the Ghanaian stock market as measured by the GSE Composite Index (GSE-CI). The main index recorded a 5.16 point rise from its week opening level of 2,425.27 points to 2,430.43 points corresponding with a year-to-date return of 13.30%. Similarly, the GSE Financial Stocks Index (GSE-FSI) gained 7.39 points moving from 2,172.60 points to 2,179.99 points with a year-to-date return of 22.02% at the end of the week.

In spite of this, the market's capitalization fell to GH¢59,357.81 million at the end of the period representing a GH¢3,540.46 million decline over the week opening position of GH¢62,898.27. This was against a backdrop of significant decline in the price of Tullow Oil Ghana Limited, the most weighted equity on the Exchange.

The graph below shows the trend in the GSE Composite Index, GSE Financial Stocks Index and Market capitalization from January 2013 to February 2014.

Chart 1 – Trend of Market Indicators



## MONEY MARKET NEWS

### Cedi Still Depreciating But at Slower Pace

On the foreign exchange market this week, the Ghana Cedi continued to depreciate against the major trading currencies although at a slower pace following Bank of Ghana's new policy directions regarding foreign exchange transactions.

This week the local currency lost 1.23%, 2.85%, 1.62% and 2.30% of its value against the US Dollar, the British Pound, the Euro and the South African Rand respectively. In its transactions with the Japanese Yen, the cedi was stable. This brings the cedi's year-to-date depreciation against the respective currencies to 12.63%, 12.87%, 10.77%, 6.77% and 15.29%.

The following table gives a summary of the interbank rates for the week under review.

Table 1 – Summary of Interbank Rates

	Buying		Selling	
	10.02.14	14.02.14	10.02.14	14.02.14
<b>US Dollar</b>	2.3925	2.4333	2.4175	2.4346
<b>Pound</b>	3.8998	4.0298	3.9415	4.0348
<b>Euro</b>	3.2385	3.3066	3.2715	3.3089
<b>Rand</b>	0.2144	0.2203	0.2166	0.2206
<b>Yen</b>	0.0236	0.0237	0.0239	0.0238

Source: Ghana Association of Bankers

### Yields

For the week under review, all the government-backed securities with the exception of the 1-Year Note saw changes in their yields. The yield on the 91-day Treasury bill moved up by 0.6047% while that on the 182-day Treasury bill and the 2-Year Fixed Note went up by 0.5056% and 0.3000% respectively. The securities thus transacted at 20.1248%, 19.8505% and 16.3000% respectively. On the other hand, the yield on the 1-Year Note remained at 17.00%.

Tenders received for the previous week came to GH¢611.71 million for short term securities and GH¢0.32 million for medium term securities. Of these, the government sold off both tenures.

This week, government hopes to raise GH¢507.00 million from both short and medium term securities.

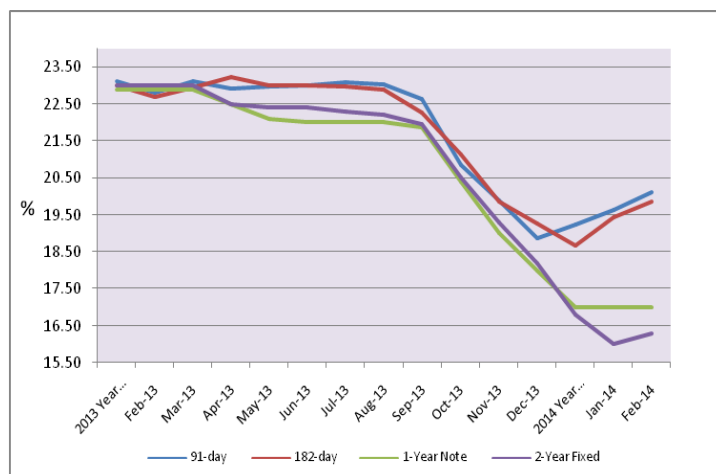
The table below shows the rates for the week under review alongside that of the previous week while the chart displays the trend of the yields from January 2013 to February 2014.

Table 2 – Prevailing Interest Rates

Interest Rates (for Weeks Beginning)			
	03.02.14 (% p.a.)	10.02.14 (% p.a.)	Year-to-date change (%)
<b>91 Day</b>	19.5201	20.1248	0.6047 ▲
<b>182 Day</b>	19.3449	19.8505	0.5056 ▲
<b>1-Year Note</b>	17.0000	17.0000	-
<b>2-Year Fixed Rate Note</b>	16.0000	16.3000	0.3000 ▲

Source: Bank of Ghana

Chart 2 – Trend of Yields on Money Market Securities



## RELEVANT CORPORATE NEWS

### GOIL, BOPP, FML, SPL, TBL and CAL Release Un-audited Full Year Results for 2013

Ghana Oil Company Limited, Benso Oil Palm Plantation, Fan Milk Limited, Starwin Products Limited, Trust Bank Limited (The Gambia) and CAL Bank Limited have released un-audited financial statements for the operational year ended 31<sup>st</sup> December, 2013. Produce Buying Company has also released its first quarter results ended December 2013 for its 2013/2014 operational year.

The results show mixed performance with some companies recording improved performances while that of others declined compared to prior year period.

*GSE Press Release: 009, 011-015, 016/2014*

### ETI – NOTICE OF EGM AND RESIGNATION OF TWO DIRECTORS

Ecobank Transnational Incorporated has notified its shareholders of an Extraordinary General Meeting (EGM) of the company scheduled for Monday, 3 March 2014 at 10.00am to transact special businesses which include the adoption of a new resolution on capital raising, a reconstitution of the Board and amendment of the company's articles of association. The venue for the EGM is The Ecobank Pan African Centre, 2365 Boulevard du Mono, Lomé, Togo.

In an unrelated development, Mr. Isyaku Umar and Dr. Babatunde Ademola M. Ajiba have resigned as Non-Executive Directors of the Board with effect from 8 February, 2014.

*GSE Press Release: 025 & 026/2014*

## COMPANIES THAT DECLARED FINAL DIVIDENDS IN 2012

Company	Final Dividend Per Share	Qualifying date	Book Closure	Payment Date
AYRTN	GH¢0.00125	Jun 25	Jun 26 - 27	Aug 8
AADS	GH¢0.0009			Apr 2
AGA	GH¢0.0900			Apr 2
BOPP	GH¢0.0770	Apr 23	April 24 - 26	May 10
CAL	GH¢0.035	Mar 22	Mar 25 - 26	Apr 30
CMLT	GH¢0.0060	Jun 26	Jun 27	Aug 30
EBG	GH¢0.29	Apr 10	Apr 11 - 18	May 10
EGL	GH¢0.016	May 17	May 20 - 22	Jun 28
ETI	0.4 US cents	Jul 5	Jul 5	Jul 19
FML	GH¢0.06	Apr 19	April 22 - 24	May 8
GCB	GH¢0.14	May 31	Jun 3 - 7	Jun 28
GOIL	GH¢0.015	Aug 15	Aug 16	Aug 30
MLC	GH¢0.015	Jun 25	June 26 - 28	July 19
PBC	GH¢0.0062	Mar 15	March 18 - 22	May 7
PZ	GH¢0.0046	Sept 23	Sept 24 - 27	Oct 14
SCB	GH¢0.47	May 17	May 20 - 21	Jun 28
SOGEGH	GH¢0.04	Mar 22	Mar 25 - 26	May 15
SPL	GH¢0.0022	Sept 26	Sept 27	Oct 8
TBL	20 Bututs	Apr 18	Apr 19	Apr 30
TOTAL	GH¢0.69	Jul 18	Jul 19 - 24	Jul 26
UNIL	GH¢0.2560	Apr 10	April 11 - 24	May 24
UTB	GH¢0.02	Apr 12	Apr 15 - 17	May 31

## COMPANIES THAT HAVE DECLARED INTERIM DIVIDENDS FOR 2013

Company	Final Dividend Per Share	Qualifying date	Book Closure	Payment Date
EGL	GH¢0.020	Oct 1	Oct 2 - 3	Nov 4
TOTAL	GH¢0.0771	Dec 18	Dec 19 - 20	Dec 24

Listed Equities	% of Market Capitalization	Week Opening Price (GH¢)	Week Closing Price (GH¢)	Price Change (GH¢)	Weekly Return (%)	Year-to-Date Return (%)	P/E Ratio	Dividend Yield (%)	Return on Assets (%)	Price/Book Value	Price/Revenue
	14.02.14	10.01.14	14.02.14		14.02.14	14.02.14	14.02.14	14.02.14	31.12.12	14.02.14	14.02.14
ACI	0.004	0.06	0.06	-	-	-	-	-	-11.48	0.37	0.49
AGA	25.02	37.00	37.00	-	-	-	-	0.24	-19.21	2.07	1.67
ALW	0.02	0.05	0.06	0.01 ▲	20.00	20.00	-	-	-2.66	0.11	0.07
AYRTN	0.06	0.17	0.17	-	-	-	27	0.74	4.94	1.79	3.08
BOPP	0.19	3.28	3.28	-	-	2.18	20	2.35	10.29	2.68	4.03
CAL	0.96	1.02	1.04	0.02 ▲	1.96	7.22	6	3.37	34.67	0.99	1.04
CLYD	0.002	0.04	0.04	-	-	-	8	-	1.10	0.02	0.002
CMLT	0.002	0.16	0.16	-	-	-	9	3.75	2.54	0.63	0.36
CPC	0.07	0.02	0.02	-	-	-	-	-	-2.68	-7.77	0.66
EBG	3.94	7.98	7.98	-	-	42.25	14	3.63	3.20	3.68	3.78
EGL	0.48	2.05	2.25	0.20 ▲	9.76	19.68	6	0.71	7.91	0.47	0.77
ETI	5.65	0.21	0.21	-	-	10.53	5	-	1.16	0.58	0.70
FML	1.40	6.99	7.13	0.14 ▲	2.00	7.70	39	0.84	18.86	11.59	8.32
GCB	2.08	5.00	4.65	0.35 ▼	-7.00	-4.12	7	3.01	4.16	3.24	2.59
GGBL	2.20	6.20	6.17	0.03 ▼	-0.48	-0.48	-	-	9.59	6.08	4.15
GOIL	0.37	0.88	0.87	0.01 ▼	-1.14	-2.25	15	1.72	5.52	3.13	0.02
GSR	1.18	2.75	2.75	-	-	-	-	-	1.09	0.01	0.03
GWEB	0.002	0.04	0.04	-	-	-	-	-	2.25	-0.60	2.48
HFC	0.50	0.94	1.01	0.07 ▲	7.45	5.21	9	-	2.26	0.91	1.95
MLC	0.03	0.35	0.38	0.03 ▲	8.57	-	11	3.95	1.66	0.19	0.29
PKL	0.003	0.06	0.06	-	-	-	-	-	-35.20	-1.47	1.70
PBC	0.14	0.17	0.17	-	-	-	6	3.65	0.92	1.48	0.21
PZ	0.19	0.68	0.67	0.01 ▼	-1.47	-15.19	-	-	11.44	2.87	1.18
SCB	4.00	20.55	20.55	-	-	37.55	12	2.29	4.14	0.97	1.06
SIC	0.13	0.39	0.39	-	-	-	17	-	1.09	1.07	0.90
SPL	0.005	0.04	0.04	-	-	-	7	-	6.14	1.04	0.64
SOGEGH	0.57	0.82	1.01	0.19 ▲	23.17	34.67	10	3.96	2.40	1.85	2.58
SWL	0.001	0.03	0.03	-	-	-	12	-	7.65	1.00	0.19
TBL	0.09	0.30	0.26	0.04 ▼	-13.33	-25.71	6	-	2.11	1.90	0.01
TOTAL	0.95	5.02	5.05	0.03 ▲	0.60	-0.20	14	13.66	8.16	0.69	0.07
TRANSOL	0.004	0.03	0.03	-	-	-	16	-	11.50	-0.70	13.71
TLW	47.37	34.95	31.00	3.95 ▼	-11.30	-11.38	24	-	7.10	5.72	11.95
UNIL	1.91	18.10	18.10	-	-	-1.15	47	1.41	12.68	33.26	4.84
UTB	0.37	0.46	0.48	0.02 ▲	4.35	6.67	10	4.17	0.54	1.08	2.59
<b>Depository Shares</b>											
AADS	0.09	0.52	0.52	-	-	-	-	0.17	-	-	-
<b>Preference Shares</b>											
SCB-PREF	0.02	0.52	0.52	-	-	-	-	-	-	-	-
<b>ETF</b>											
GLD	0.02	23.00	23.00	-	-	-	-	-	-	-	-

**Key** ABL—Accra Brewery Ltd, ACI—African Champion Industries, AGA—AngloGold Ashanti Ltd, ALW—Aluworaks Ltd, AYRTN—Ayrton Drug Manufacturing Ltd, BOPP—Benso Oil Palm Plantation Ltd, CAL—CAL Bank Ltd, CFAO—CFAO Ghana Ltd, CLYD—Clydestone Ghana Ltd, CMLT—Camelot Ghana Ltd, CPC—Cocoa Processing Company Ltd, EBG—Ecobank Ghana Ltd, EGL—Enterprise Group Ltd, ETI—Ecobank Transnational Incorporated, FML—Fan Milk Ltd, GCB—Ghana Commercial Bank Ltd, GGBL—Guinness Ghana Breweries Ltd, GOIL—Ghana Oil Company Ltd, GSR—Gold Star Resources Ltd, GWEB—Golden Web Ltd, HFC—HFC Bank Ltd, MLC—Mechanical Lloyd Company Ltd, PKL—Pioneer Kitchenware Ltd, PBC—Produce Buying Company Ltd, PZ—PZ Cussons Ghana Company Ltd, SCB—Standard Chartered Bank Ltd, SIC—SIC Insurance Company Ltd, SPL—Starwin Products Ltd, SOGEGH—Societe Generale Ghana Ltd, SWL—Sam Woode Ltd, TBL—Trust Bank (The Gambia) Ltd, TOTAL—Total Petroleum Ghana Ltd, TRANSOL—Transaction Solutions Ghana Ltd, UNIL—Unilever Ghana Ltd, UTB—UT Bank Ltd, AADS—AngloGold Ashanti Depository Shares, SCB-PREF—Standard Chartered Bank Preference Shares, ETF—Exchange Traded Fund, GLD—New Gold

■ As at September 2013 ■ As at June 2013 ■ As at May 2013 ■ As at March 2013 ■ As at December 2012 ■ As at September 2012 ■ As at September 2012 ▲ Price Gainers ▼ Price Decliners