

FEATURE
ENTERPRISE GROUP LIMITED (EGL)

Enterprise Group Limited (EGL) was incorporated on 24th November 2008, as the holding company of Enterprise Insurance Company Ltd (EIC), Enterprise Life Assurance Co. Ltd (ELAC), Enterprise Trustees Ltd and Enterprise Properties Limited. Following the reorganisation of the Enterprise Group, the company was listed on the Ghana Stock Exchange in 2010, after EIC was simultaneously delisted from the Exchange.

The core business of EGL is the provision of insurance services – general and life, pensions management and real estate development. EIC handles the general business which involves insurance for fire, marine, motor and general accident while ELAC manages the life assurance aspect. Enterprise Trustees and Enterprise Properties deal with the pensions administration and the real estate wing of the Group respectively.

Since the reorganisation took place in 2010, the financial performance of the Enterprise Group has been impressive. From Net Insurance Premiums revenue of GH¢54.89 million in 2010, the indicator by the end of the 2012 financial year stood at GH¢111.93 million, signifying a 103.91% growth over the two-year period. The bottom line of the Group followed a similar trend, improving consistently from GH¢8.35 million in 2010 to GH¢29.90 million in 2012. This indicates an average growth of 128.95% per year.

Financial statements released by EGL for the financial year ended December 31, 2013 show further improvements in the company's financial indicators compared to previous years. The Group earned Net Investment Income of GH¢85.18 million compared to GH¢33.77 million earned during the 2012 year. This together with Net Insurance Premiums Revenue of GH¢157.66 million resulted in Net Income of GH¢242.83 million for the Group. Compared to the Net Income of GH¢145.69 million in 2012, this signifies a 66.67% growth in the top line indicator. During the year, Net Benefits and Claims, Operating Expenses and Commission expense of the Group also went up to GH¢113.89 million, GH¢41.82 million and GH¢29.08 million respectively, leading to a Profit before Tax of 58.05 million. Ultimately, Net Profit for the Group stood at GH¢52.88 million after deducting Income tax of GH¢5.18 million. This bottom line compares favourably to the GH¢32.66 million obtained in 2012 as it represents a 76.87% growth on a year-on-year basis. It is important to note that of this amount, Profit attributable to owners of the parent company amount to GH¢35.90 million while the rest belong to Minority Interest owners.

After listing on the Exchange in November 2010 at GH¢0.42, the performance of EGL on the bourse has been mixed. Initially, the equity's price rose gradually to end 2010 at GH¢0.50 but fluctuated in the subsequent year, ending the year 2011 at GH¢0.38, a level far below the listing price. In 2012, EGL's price went down further to an all-time low of GH¢0.27 in June 2012 before the climbing up gradually to GH¢0.48 by 2012 year-end. EGL witnessed a turnaround in its performance on the Ghanaian bourse in 2013 with the equity appreciating gradually to a high of GH¢2.02 in August and thereafter shedding off GH¢0.14 by the end of the year. The equity's price thus stood at GH¢1.88 as at December 31, 2013. So far this year, EGL has recorded a 31.91% gain in price to trade at 2.48 by close of trading on Friday, March 7, 2014.

Income Statement

	2010	2011	2012	2013*
Net insurance premium revenue	54,891	79,553	111,928	157,656
Net profit	8,353	25,745	29,895	52,876

Balance Sheet Summary

	2010	2011	2012	2013*
Total Assets	114,828	152,908	223,626	347,739
Total Liabilities	57,930	77,606	117,136	200,131
Total Equity	56,898	75,302	106,535	147,608

**Un-audited financial statements*

Ratios/Statistics

	2010	2011	2012	2013
Profit Margin* (%)	12.05	26.85	20.52	21.77
Return on Assets (%)	7.25	16.84	13.37	15.21
Return on Equity (%)	14.68	34.19	28.06	35.82
Group Earnings Per Share (GH¢)	0.0637	0.1962	0.2278	0.4030
Equity holders EPS	0.0278	0.1451	0.1477	0.2736
Dividend Per Share (GH¢)	0.0100	-	0.0320	0.0200
Net Assets Per Share (GH¢)	0.4336	0.5739	0.8119	1.1250
Share price				
High (GH¢)	0.61	0.56	0.48	2.02
Low (GH¢)	0.42	0.38	0.27	0.47
Close (GH¢)	0.50	0.38	0.48	1.88

**Based on Net Profit/Net Income*

Investor Ratios

	2012	2013
Price to Book Value	0.59	1.67
Price Revenue Ratio	0.43	1.02
Price Earnings Ratio	2.11	4.67
Dividend Yield (%)	5.41	1.20
Year-to-date Return (%)	26.32	291.67


Price Information

Year Opening Price (GH¢)	Week Opening Price (GH¢)	Current Price (GH)	Weekly Change (GHS)	Weekly Change (%)	Year To Date (%)
01.01.14	03.03.04	07.03.14			
0.2668	0.2992	0.2992	-	-	12.16▲

GHANA STOCK EXCHANGE NEWS

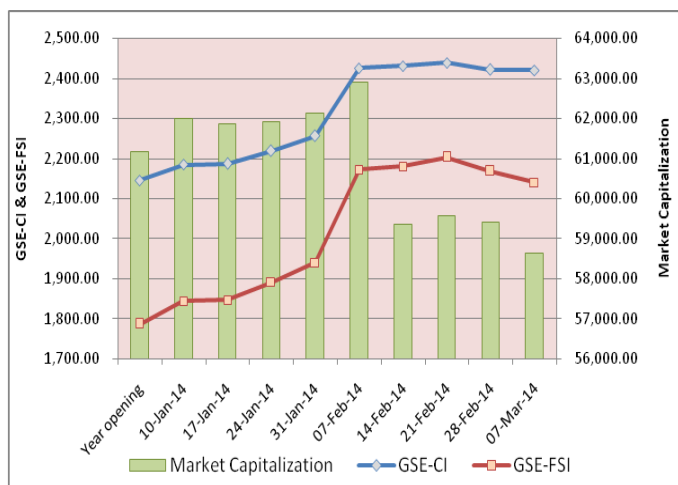
On the Ghana Stock Exchange this week, trading activity picked up considerably compared to that of last week. A total of 2,728,273 shares valued at GH¢7,191,811 traded on the Exchange, representing an increase of 155.56% in last week's volume of trade of 1,067,572 shares and 174.49% in value of trade. Ghana Commercial Bank was the period's most active equity, accounting for about 38% of trade while Benso Oil Palm Plantation and PZ Cussons Ghana Limited each traded 100 shares to be the least traded equities for the week.

The GSE Composite Index (GSE-CI) and the GSE Financial Stocks Index (GSE-FSI) both declined for the second consecutive week, shedding off 1.53 points and 27.81 points respectively. The GSE-CI thus ended the week at 2,419.38 points corresponding with a year-to-date return of 12.78% and the GSE-FSI at 2,140.45 points with a year-to-date return of 19.81%.

Subsequently, market capitalization also fell from GH¢59,410.63 million as at the beginning of the week to GH¢58,633.39 million by the close of trading on March 7, 2013.

The graph below shows the trend in the GSE Composite Index, GSE Financial Stocks Index and Market capitalization since the beginning of the year.

Chart 1 – Trend of Market Indicators



MONEY MARKET NEWS

Cedi Records Marginal Depreciations

For the week under review, the Ghana cedi witnessed a fall in value in its interactions with major currencies on the interbank currency market. The local currency depreciated against the US Dollar, the British Pound, the Euro, the South African Rand and the Japanese Yen by 0.42%, 0.69%, 1.00%, 0.60% and 0.61% respectively.

The cedi depreciations during the week moved the currency's year-to-date fall in value to 16.96% against the Dollar, 18.06% against the Pound, 16.34% against the Euro, 13.07% against the Rand and 20.15% against the Yen.

The following table summarizes the interbank rates for the week under review

Table 1 – Summary of Interbank Rates

	Buying		Selling	
	28.02.14	07.03.14	28.02.14	07.03.14
US Dollar	2.5164	2.5270	2.5189	2.5295
Pound	4.1865	4.2123	4.1912	4.2179
Euro	3.4389	3.4723	3.4408	3.4761
Rand	0.2317	0.2331	0.2319	0.2333
Yen	0.0246	0.0247	0.0246	0.0248

Source: Ghana Association of Bankers

Yields

Yields on government-backed money market securities climbed up during the week under review. The rates on the 91-day Treasury bill and the 182 Treasury bill increased by 0.1479% and 0.048% to end the week at 21.2304% and 20.9911% respectively. The yield on the 1-Year and the 2-Year Fixed Rate Note however remained stable during the period.

Last week, total tenders received for the short and medium term securities amounted to GH¢563.70 million and GH¢2.50 million respectively but Government only sold GH¢541.18 million and GH¢0.50 million for the respective securities.

For this week, government seeks to raise GH¢566.00 million from both short and medium term securities.

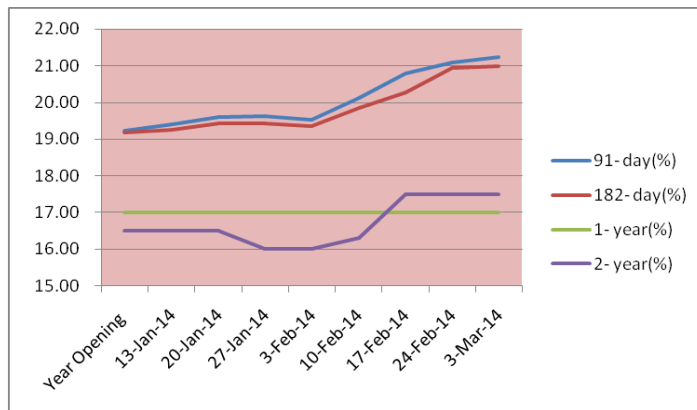
The table below shows the rates for the week under review alongside that of the previous week while the chart displays the trend of the rates so far this year.

Table 2 – Prevailing Interest Rates

Interest Rates (for Weeks Beginning)			
	24.02.14 (% p.a.)	03.03.14 (% p.a.)	Year-to-date change (%)
91 Day	21.0825	21.2304	0.1479 ▲
182 Day	20.9431	20.9911	0.048 ▲
1-Year Note	17.0000	17.0000	-
2-Year Fixed Rate Note	17.5000	17.5000	-

Source: Bank of Ghana

Chart 2 – Trend of Yields on Money Market Securities



RELEVANT CORPORATE NEWS

AYRTON- APPOINTMENT OF A DIRECTOR

AYRTN have announced that effective February 25, 2014 Mr. Suriyapperuma Arachichige Punnyasena has been appointed as a Director of the Company.

S. A. P. Suriyapperuma is the Director and General Manager of Wilmar Africa Limited and Ghana Specialty Fats Industries Limited. He joined the Wilmar Group in 2005 and served as the Director and General Manager of Pyramid Wilmar, Sri Lanka. He's an ex-banker and worked at Bank of Ceylon and Seylan Bank in Sri Lanka, before joining the Wilmar group.

GSE Press Release: 038/2014

ETI- EXTRAORDINARY GENERAL MEETING PASSES GOVERNANCE ACTION PLAN

At the Extraordinary General Meeting of Ecobank Transnational Incorporated (ETI), the company's shareholders passed the Governance Action Plan proposed by the Board of Directors in compliance with the recommendations of the Securities and Exchange Commission (SEC) of Nigeria and the international firm, KPMG.

The implementation of the detailed 51 point plan will commence immediately.

GSE Press Release: 039/2014

AGA – DEALING IN SECURITIES BY THE COMPANY SECRETARY

AngloGold Ashanti Limited has given notice that its Company Secretary has purchased ordinary shares of the company, after having received clearance to do so in terms of JSE Listings Requirement 3.66. The purchase was in pursuant of a Co-Investment Plan for the company's executives.

The Co-Investment Plan allows executives to spend 50% of their after tax cash bonus to purchase AngloGold Ashanti ordinary shares, and the company matching their investment at 150% through on-market purchase of shares, with vesting over a two-year period in two equal tranches.

GSE Press Release: 040/2014

SOGEGH – FINAL DIVIDEND, CLOSURE OF REGISTER AND AGM ANNOUNCEMENT

Société Générale Ghana Ltd has announced that the Company's Directors would recommend to the shareholders the payment of a final dividend of GH¢0.06 per share for the 2013 financial year at the upcoming Annual General Meeting (AGM).

All shareholders registered in the books of SOGEGH at the close of business on Thursday, March 27, 2014 would qualify for the final dividend.

The dividend payment date is May 15, 2014 and the bank's AGM would be held on Monday, March 31, 2014 at the Accra International Conference Centre. The time is 11.00 am prompt.

GSE Press Release: 042/2014

COMPANIES THAT DECLARED FINAL DIVIDENDS IN 2012

Company	Final Dividend Per Share	Qualifying date	Book Closure	Payment Date
AYRTN	GH¢0.00125	Jun 25	Jun 26 - 27	Aug 8
AADS	GH¢0.0009			Apr 2
AGA	GH¢0.0900			Apr 2
BOPP	GH¢0.0770	Apr 23	April 24 - 26	May 10
CAL	GH¢0.035	Mar 22	Mar 25 - 26	Apr 30
CMLT	GH¢0.0060	Jun 26	Jun 27	Aug 30
EBG	GH¢0.29	Apr 10	Apr 11 - 18	May 10
EGL	GH¢0.016	May 17	May 20 - 22	Jun 28
ETI	0.4 US cents	Jul 5	Jul 5	Jul 19
FML	GH¢0.06	Apr 19	April 22 - 24	May 8
GCB	GH¢0.14	May 31	Jun 3 - 7	Jun 28
GOIL	GH¢0.015	Aug 15	Aug 16	Aug 30
MLC	GH¢0.015	Jun 25	June 26 - 28	July 19
PBC	GH¢0.0062	Mar 15	March 18 - 22	May 7
PZ	GH¢0.0046	Sept 23	Sept 24 - 27	Oct 14
SCB	GH¢0.47	May 17	May 20 - 21	Jun 28
SOGEGH	GH¢0.04	Mar 22	Mar 25 - 26	May 15
SPL	GH¢0.0022	Sept 26	Sept 27	Oct 8
TBL	20 Bututs	Apr 18	Apr 19	Apr 30
TOTAL	GH¢0.69	Jul 18	Jul 19 - 24	Jul 26
UNIL	GH¢0.2560	Apr 10	April 11 - 24	May 24
UTB	GH¢0.02	Apr 12	Apr 15 - 17	May 31

COMPANIES THAT HAVE DECLARED DIVIDENDS FOR 2013

Company	Dividend Per Share	Qualifying date	Book Closure	Payment Date
INTERIM DIVIDEND				
EGL	GH¢0.020	Oct 1 (2013)	Oct 2 - 3	Nov 4
TOTAL	GH¢0.0771	Dec 18 (2013)	Dec 19 - 20	Dec 24
FINAL DIVIDEND*				
CAL	GH¢0.053	Mar 21	Mar 24 - 26	Apr 30
SOGEGH	GH¢0.06	Mar 27	Mar 28 - 31	May 15

**All dates for final dividends are in 2014*

Listed Equities	% of Market Capitalization	Week Opening Price (GH¢)	Week Closing Price (GH¢)	Price Change (GH¢)	Weekly Return (%)	Year-to-Date Return (%)	P/E Ratio	Dividend Yield (%)	Return on Assets (%)	Price/Book Value	Price/Revenue
	07.03.14	03.03.14	07.03.14		07.03.14	07.03.14	07.03.14	07.03.14	31.12.12	07.03.14	07.03.14
ACI	0.004	0.06	0.06	-	-	-	-	-	-11.48	0.37	0.49
AGA	25.33	37.00	37.00	-	-	-	-	0.24	-19.21	2.07	1.67
ALW	0.02	0.05	0.05	-	-	-	-	-	-2.66	0.10	0.06
AYRTN	0.06	0.17	0.17	-	-	-	27	0.74	4.94	1.79	3.08
BOPP	0.19	3.15	3.15	-	-	-1.87	19	2.44	10.29	2.58	3.87
CAL	0.83	0.96	0.89	0.07 ▼	-7.29	-8.25	5	3.93	34.67	0.85	0.89
CLYD	0.002	0.04	0.04	-	-	-	8	-	1.10	0.02	0.002
CMLT	0.002	0.16	0.16	-	-	-	9	3.75	2.54	0.63	0.36
CPC	0.07	0.02	0.02	-	-	-	-	-	-2.68	-7.77	0.66
EBG	3.94	7.92	7.87	0.05 ▼	-0.63	40.29	13	3.68	3.20	3.62	3.73
EGL	0.54	2.48	2.48	-	-	31.91	6	0.65	7.91	0.52	0.85
ETI	5.99	0.22	0.22	-	-	15.79	5	-	1.16	0.60	0.73
FML	1.47	7.32	7.41	0.09 ▲	1.23	11.93	40	0.81	18.86	12.05	8.65
GCB	1.85	4.10	4.10	-	-	-15.46	6	3.41	4.16	2.86	2.28
GGBL	2.16	6.00	5.98	0.02 ▼	-0.33	-3.55	-	-	9.59	5.89	4.02
GOIL	0.33	0.77	0.77	-	-	-13.48	14	1.95	5.52	2.77	0.02
GSR	1.20	2.75	2.75	-	-	-	-	-	1.09	0.01	0.03
GWEB	0.002	0.04	0.04	-	-	-	-	-	2.25	-0.60	2.48
HFC	0.56	1.10	1.11	0.01 ▲	0.91	15.63	10	-	2.26	1.01	2.14
MLC	0.03	0.39	0.38	0.01 ▼	-2.56	-	11	3.95	1.66	0.19	0.29
PKL	0.003	0.06	0.06	-	-	-	-	-	-35.20	-1.47	1.70
PBC	0.14	0.17	0.17	-	-	-	6	3.65	0.92	1.48	0.21
PZ	0.19	0.66	0.66	-	-	-16.46	-	-	11.44	2.83	1.16
SCB	3.98	20.54	20.20	0.34 ▼	-1.66	35.21	12	2.33	4.14	0.96	1.04
SIC	0.16	0.44	0.48	0.04 ▲	9.09	23.08	21	-	1.09	1.31	1.11
SPL	0.005	0.04	0.04	-	-	-	7	-	6.14	1.04	0.64
SOGEGH	0.63	1.17	1.10	0.07 ▼	-5.98	46.67	11	3.64	2.40	2.01	2.81
SWL	0.001	0.03	0.03	-	-	-	12	-	7.65	1.00	0.19
TBL	0.09	0.25	0.25	-	-	-28.57	5	-	2.11	1.82	0.01
TOTAL	1.02	5.29	5.35	0.06 ▲	1.13	5.73	15	12.90	8.16	0.73	0.08
TRANSOL	0.004	0.03	0.03	-	-	-	16	-	11.50	-0.70	13.71
TLW	46.79	31.00	30.25	0.75 ▼	-2.42	-13.52	23	-	7.10	5.14	11.66
UNIL	1.93	18.10	18.10	-	-	-1.15	47	1.41	12.68	33.26	4.84
UTB	0.37	0.49	0.48	0.01 ▼	-2.04	6.67	10	4.17	0.54	1.08	2.59
Depository Shares											
AADS	0.09	0.52	0.52	-	-	-	-	0.17	-	-	-
Preference Shares											
SCB-PREF	0.02	0.52	0.52	-	-	-	-	-	-	-	-
ETF											
GLD	0.02	23.00	23.00	-	-	-	-	-	-	-	-

Key ABL—Accra Brewery Ltd, ACI—African Champion Industries, AGA—AngloGold Ashanti Ltd, ALW—Aluworks Ltd, AYRTN—Ayrton Drug Manufacturing Ltd, BOPP—Benso Oil Palm Plantation Ltd, CAL—CAL Bank Ltd, CFAO—CFAO Ghana Ltd, CLYD—Clydestone Ghana Ltd, CMLT—Camelot Ghana Ltd, CPC—Cocoa Processing Company Ltd, EBG—Ecobank Ghana Ltd, EGL—Enterprise Group Ltd, ETI—Ecobank Transnational Incorporated, FML—Fan Milk Ltd, GCB—Ghana Commercial Bank Ltd, GGBL—Guinness Ghana Breweries Ltd, GOIL—Ghana Oil Company Ltd, GSR—Gold Star Resources Ltd, GWEB—Golden Web Ltd, HFC—HFC Bank Ltd, MLC—Mechanical Lloyd Company Ltd, PKL—Pioneer Kitchenware Ltd, PBC—Produce Buying Company Ltd, PZ—PZ Cussons Ghana Company Ltd, SCB—Standard Chartered Bank Ltd, SIC—SIC Insurance Company Ltd, SPL—Starwin Products Ltd, SOGEGH—Societe Generale Ghana Ltd, SWL—Sam Woode Ltd, TBL—Trust Bank (The Gambia) Ltd, TOTAL—Total Petroleum Ghana Ltd, TRANSOL—Transaction Solutions Ghana Ltd, UNIL—Unilever Ghana Ltd, UTB—UT Bank Ltd, AADS—AngloGold Ashanti Depository Shares, SCB-PREF—Standard Chartered Bank Preference Shares, ETF—Exchange Traded Fund, GLD—New Gold

■ As at September 2013 ■ As at June 2013 ■ As at May 2013 ■ As at March 2013 ■ As at December 2012 ■ As at September 2012 ■ As at September 2012 ▲ Price Gainers ▼ Price Decliners